

# UPM Raflatac accelerates its growth in Graphics by acquiring Metamark

(UPM Raflatac, Helsinki, 5 February 2025 at xx:xx EET) – UPM Raflatac has acquired Metamark, a UK-based company to further accelerate its growth in Graphics business. UPM Raflatac's existing Graphics business complemented with Metamark will strengthen UPM Raflatac's overall competitiveness, bring major synergies and make UPM Raflatac a significant player in the fast-growing, high value-added Graphics segment. The Enterprise Value of the transaction is GBP 146 million (approx. EUR 175 million).

Metamark, established in 1992 is a manufacturer and distributor of graphics solutions. Its product portfolio consists of high-quality self-adhesive colour films, print films for large format colour printing, laminates and wrapping films for various end-uses. The company employs approximately 185 people and has a manufacturing site in Lancaster, UK. The sales of the company is approximately GBP 65 million, and it has an EBITDA margin accretive to UPM Raflatac.

"We've made a strategic decision to pursue global growth in Graphics both organically and through mergers and acquisitions. This acquisition marks an important milestone in our transformation journey accelerating our growth, enabling us to grow our scale and become a complete product and service provider in this attractive business. The combination of Metamark's broad product portfolio with our existing sales and distribution network allows us to grow also outside of Europe. We warmly welcome our new colleagues and look forward to working together to serve our customers with an even stronger product portfolio," says **Tim Kirchen**, Executive Vice President, UPM Raflatac.

"In joining the UPM Raflatac Graphics business unit, Metamark is securing a growth-focused future for our highly regarded specialist materials. This acquisition reflects the value of our market-led innovation, respected product portfolio, and ambitious plans for market and geographical growth. UPM brings the benefits of scale, resources, and a global presence, which will accelerate our shared vision for the graphics and allied markets. Metamark is excited to be part of UPM Raflatac and looks forward to a bright and prosperous future together," says Phil Wild, Chief Executive Officer of Metamark.

UPM Graphics is a new strategic self-adhesive business unit within UPM Raflatac. The business was established following the acquisition of AMC AG and its graphics business in 2022. In 2024, the company further expanded its graphics portfolio through the acquisition of Grafityp. The acquisition of Metamark will enable UPM Raflatac to scale up its graphics business giving it a significant weight in the company's product portfolio. Typical graphics applications include indoor and outdoor advertising, signage and vehicle wrapping.

#### For further information please contact:

Juuli Räsänen, Vice President, Graphics and Industrial Business Unit, UPM Raflatac, Media contacts coordinated by UPM Media Relations, tel. +358 40 588 3284, media@upm.com Timo Kekki, Senior Vice President, Markets, UPM Raflatac, Media contacts coordinated by UPM Media Relations, tel. +358 40 588 3284, media@upm.com Phil Wild, CEO, Metamark tel. +44(0)7767291417 Stephen Ormerod, CFO, Metamark, tel. +44 1524 387111

## UPM, Media Relations

Mon-Fri 9:00-16:00 EEST tel. +358 40 588 3284 <u>media@upm.com</u>



## **UPM Raflatac**

UPM Raflatac offers high-quality self-adhesive paper and film products including label materials, graphics solutions and removable self-adhesive products. We operate 13 factories and deliver our innovative and sustainable products through our global network of distribution terminals. We are one of UPM's growth businesses and employ around 3,100 people. Our sales reached almost EUR 1.5 billion (USD 1.6 billion) in 2023. Find out how we are labeling a smarter future beyond fossils at <u>www.upmraflatac.com</u>.

Follow UPM Raflatac on LinkedIn | Facebook | YouTube | Instagram

## UPM

We deliver renewable and responsible solutions and innovate for a future beyond fossils across six business areas: UPM Fibres, UPM Energy, UPM Raflatac, UPM Specialty Papers, UPM Communication Papers and UPM Plywood. As the industry leader in responsibility, we are committed to the UN Business Ambition for 1.5°C and the science-based targets to mitigate climate change. We employ 16,600 people worldwide and our annual sales are approximately EUR 10.5 billion. Our shares are listed on Nasdaq Helsinki Ltd. UPM Biofore – Beyond fossils. <u>www.upm.com</u>

Follow UPM on X | LinkedIn | Facebook | YouTube | Instagram | #UPM #biofore #beyondfossils

#### Metamark UK Limited.

Metamark is a leading manufacturer and supplier of self-adhesive materials for the visual communications graphics market. We provide wide format digital print media, sign plotter films and wrap films for use in advertising, transportation and architectural applications. Our products are specified by leading brands and supplied the world over. A respected innovator in its field, we manufacture in the United Kingdom and are accredited to ISO standards and are EcoVadis awarded. We employ 185 staff and sales in 2024/25 of GBP 65 million. <u>https://www.metamark.co.uk</u>

Follow Metamark UK Limited on LinkedIn | Facebook | YouTube | Instagram | TikTok